

**March 2023**

## **Hybrid New Issue & Tender Offer**



# Hybrid New Issue & Tender Offer

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# Agenda

1



**For a successful  
energy transition  
for a sustainable  
world**

2



**At the forefront of  
the energy transition**

3



**Predictable  
regulated  
earnings**

4



**Investments to  
decarbonise  
society**

5



**Robust financial  
position and  
stable cashflow**

6



**Transaction  
overview**

01.

**For a successful energy  
transition for a sustainable  
world**

# Elia Group at a glance

## REGULATED ACTIVITIES



- Northern/Eastern Germany TSO operator
- On- and offshore transmission systems
- 80% owned by Elia Group (20% KfW)
- Monopolistic position in Northeast Germany



- National TSO
- On- and offshore transmission systems
- 99.99% owned by Elia Group
- Monopolistic position in Belgium



- 50/50 JV between Elia and National Grid (UK)
- Grid interconnection between BE and UK
- 50% owned by Elia Group



## NON-REGULATED ACTIVITIES



- International energy market consultancy and engineering services



- European market platform
- Exchange and valorization of data and digital services
- 100% owned by Elia Group



- 100% subsidiary of Elia Group
- Focusing on international offshore developments



### Grid management



### System operations



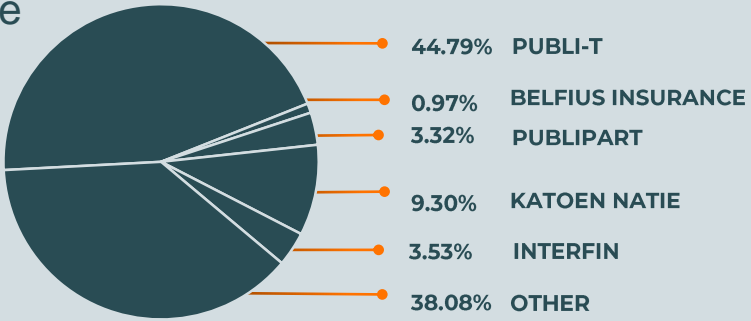
### Market facilitation



### Trusteeship

# Stable shareholder base and established group structure

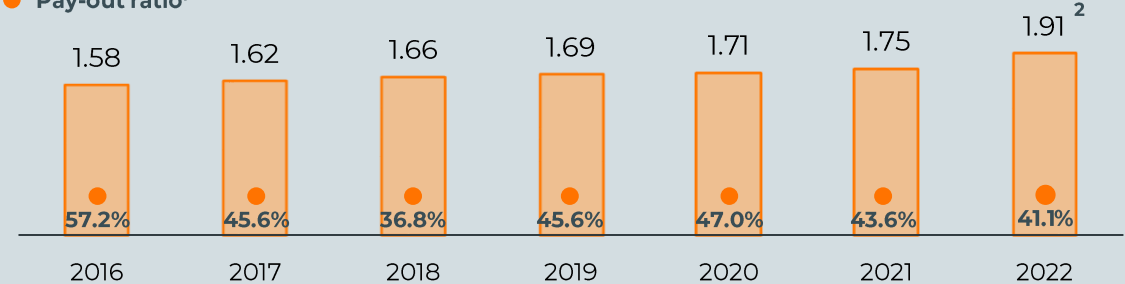
Shareholder structure



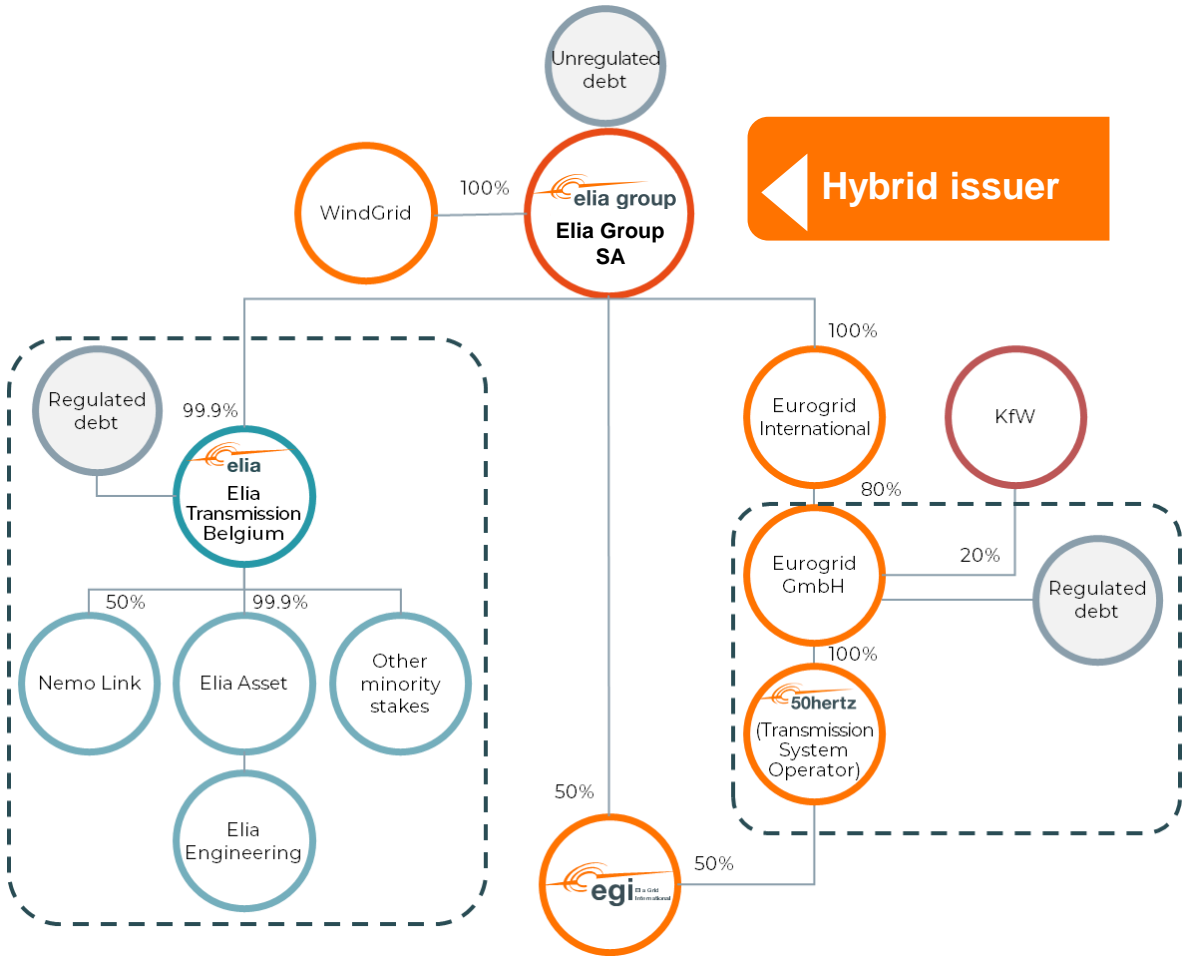
Steady dividend track record

€/share

● Pay-out ratio<sup>1</sup>



Elia Group's dividend increasing with CPI Index in Belgium.



1. Based on IFRS Normalised results for 2014-2017. Based on IFRS result attributable to equity holders of ordinary shares for 2018 onwards.

2. Proposed dividend for 2022 AGM planned on 16 May 2023.



# €590.1 million capital increase of June 2022 strengthened Elia Group's balance sheet



## Use of proceeds

- **€290.1 million** to finance the regulated activities in Belgium
- **€200 million** to finance the regulated activities in Germany
- **€100 million** to replace €100 million hybrid equity content of the €200 million hybrid layer at Elia Group NV/SA<sup>1</sup>. Elia Group is committed to preserving its financial policy and to maintaining the hybrid asset class as a permanent part of its capital structure

1. Neutral in terms of S&P equity content in combination with the contemplated €500mn Hybrid New Issue, implying a €200mn net reduction of the hybrid layer



02.

# At the forefront of the energy transition

# A new energy landscape accelerated by the urgency of fighting climate change

## The Green Deal & “Fit for 55” as our sustainable compass



Become climate-neutral by 2050



Protect human life, animals and plants, by cutting pollution

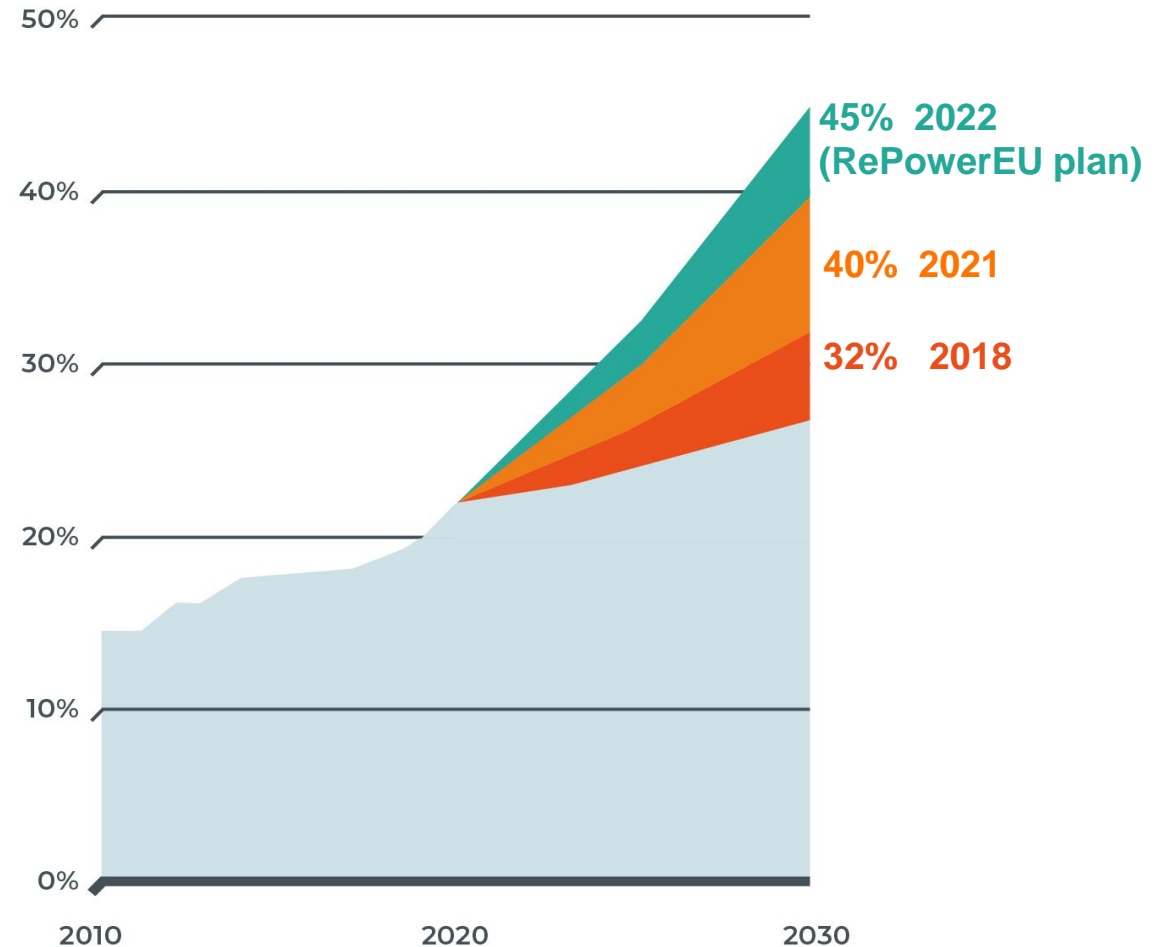


Help companies become world leaders in clean products and technologies



Help ensure a just and inclusive transition

## Increase in EU RES targets<sup>1</sup>



# Elia Group is operating a sustainable strategy

## Our Strategy

Grow beyond current perimeter to deliver societal value

Develop new services creating value for customers in the energy system



Deliver the infrastructure of the future and develop and operate a sustainable power system

## Connecting our activities to the UN's Sustainable Development Goals



## ESG

1 Climate Action

2 Environment & Circular Economy

3 Health & Safety

4 Diversity, Equity & Inclusion

5 Governance, Ethics & Compliance



Environment



Social

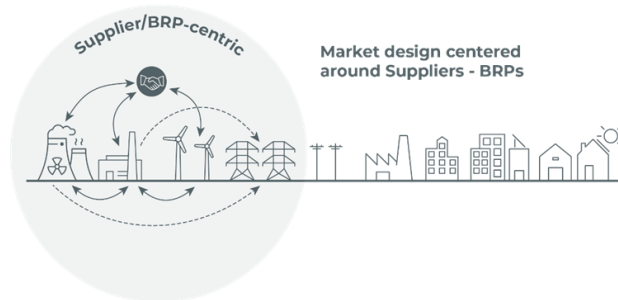


Governance

# Energy transition requires a paradigm shift

We need a paradigm shift

From: Generation follows inflexible demand



To: demand follows intermittent generation

Supported by digitalisation and enhanced market design



## Elia Group's consumer centric focus to unlock and integrate new sources of flexibility

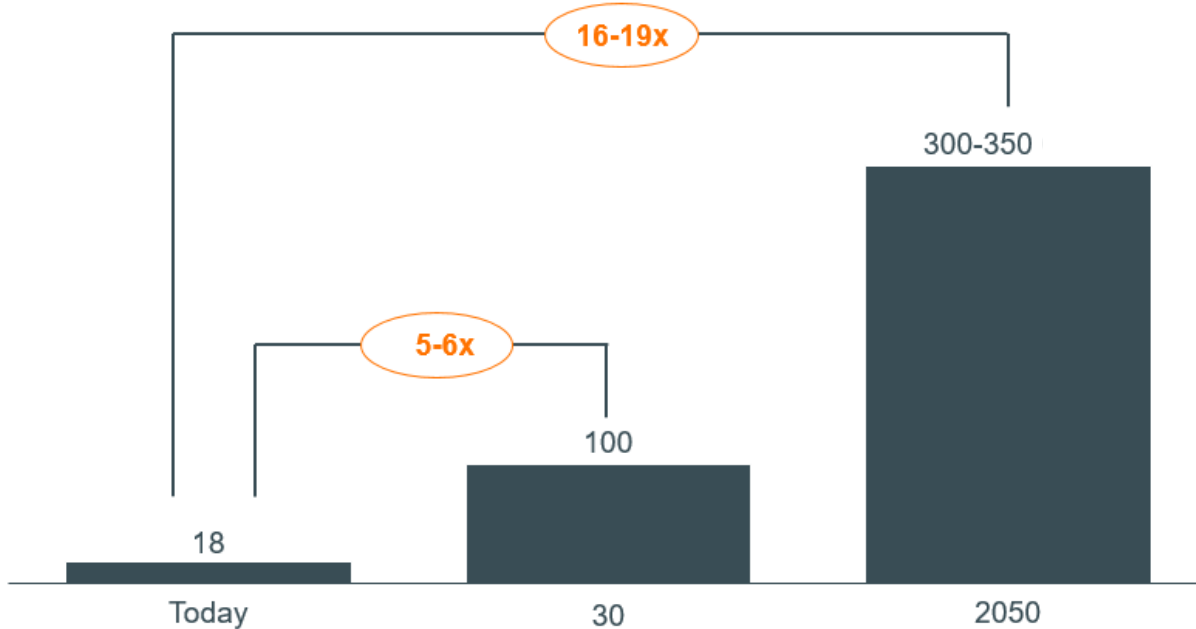
Anticipate increased electrification and intermittent energy production

Discover and embed consumer needs and expectations

Provide digital tools, services, and enablers

# Elia Group well positioned for offshore growth

Current and targeted offshore capacity in Europe  
(based on EU commission and UK CCC<sup>1</sup> plans), GW



Offshore capacity to grow significantly in Europe  
requiring the build-up in offshore grid infrastructure




- Current situation with Russia will only accelerate the need for renewables / integration of offshore wind in Europe
- Elia Group is well positioned to capture the opportunities of this growing market:
  - We are a leader in offshore grid connections with >10-year track record and cross-nationally active TSOs in Europe
  - Set-up of **WindGrid** to roll-out our expertise to regions beyond our current perimeter
 
    - Rationale: expertise, offshore technology, further decarbonisation
    - Business Model: develop, build and (partially) sell after commissioning
    - Revenues: partial or full sell-off of asset, rental revenues

# 03.

## Predictable regulated earnings



# Mature and transparent regulations allow sustainable returns

	RAB (FY22)	Regulatory framework	Drivers	Current Framework	New Framework	
				Period	Period	Visibility
	€5.4bn	Cost+ model	Investment Incentives	2020-2023	2024-2027	Tariff methodology published
	€5.5bn <sup>1</sup>	Revenue cap (Onshore), Cost+ model (Offshore)	Investment Efficiency	2019-2023	2024-2028	Regulatory return on equity published
	n.a. <sup>2</sup>	Revenue-based (cap & floor)	UK/BE market price difference x volume	2019-2044	n.a.	n.a.

1. Represents 80% of 50Hertz.

2. RAB for Nemo Link amounts to €218m, but asset is not subject to RAB regulatory model.

**2020-2023**

Average RoE ~6%

Fair remuneration  
Net return: 4.68%

+

Incentives: ~1.3%

Elia  
Transmission  
Net Profit**Key principles  
next tariff methodology**

- Cost+ model
- No volume risk
- Embedded debt principle
- Regulatory gearing: 40%
- Additional incentives for interconnection and sustainability
- Risk Premium MOG II<sup>1</sup>

**2024-2027**Average RoE ~5.7%<sup>2</sup>Fair remuneration  
Net return: 4.10%

+

Risk premium  
MOG I & II: ~0.2%

+

Incentives: ~1.4%

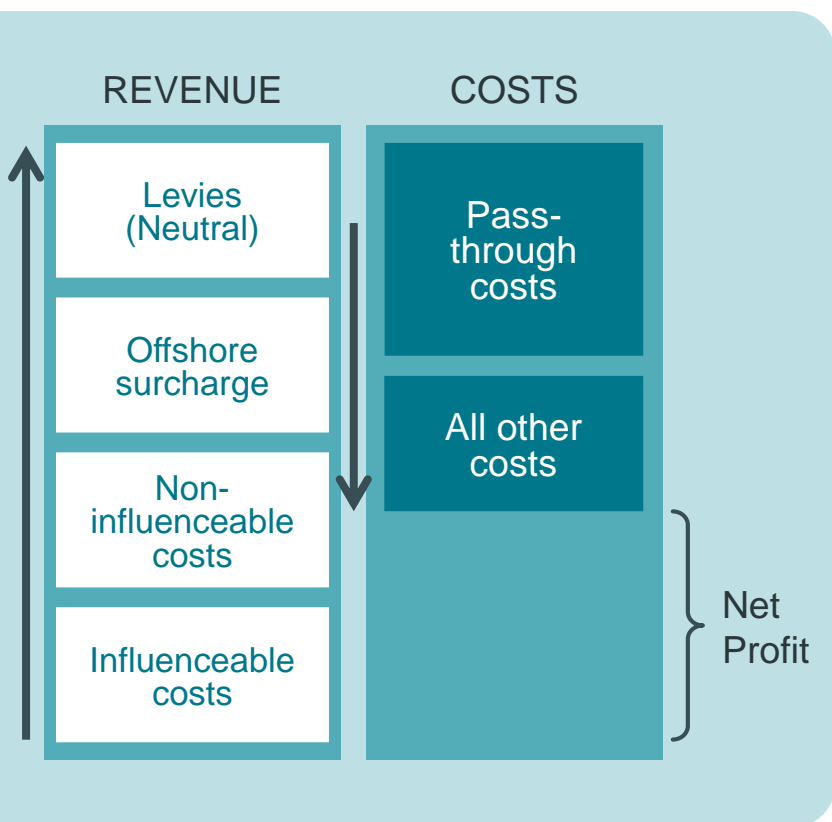
Elia  
Transmission  
Net Profit

1. MOG II refers to the Princess Elisabeth Island in the North Sea.

2. Based on the parameters described in the methodology published on 4 July 2022, average RoE is based on BEGAAP figures.

# Germany: Revenue cap (Onshore), Cost+ model (Offshore)

## Revenue cap & Cost+ Model



## Key principles next tariff methodology

- Onshore
  - RoE set at 4.13% on 40% of the RAB
  - Investment measures phasing out to CCA<sup>1</sup> model
  - Annual update of the RAB
  - All capex treated equally
  - Cost of debt compared with a generic interest rate
  - Cost assessment based on base year<sup>2</sup>
  - Xind<sup>3</sup> and Xgen<sup>3</sup>
- Offshore
  - RoE set at 4.13% on 40% of the RAB
  - Offshore opex remain cost+

## RoE

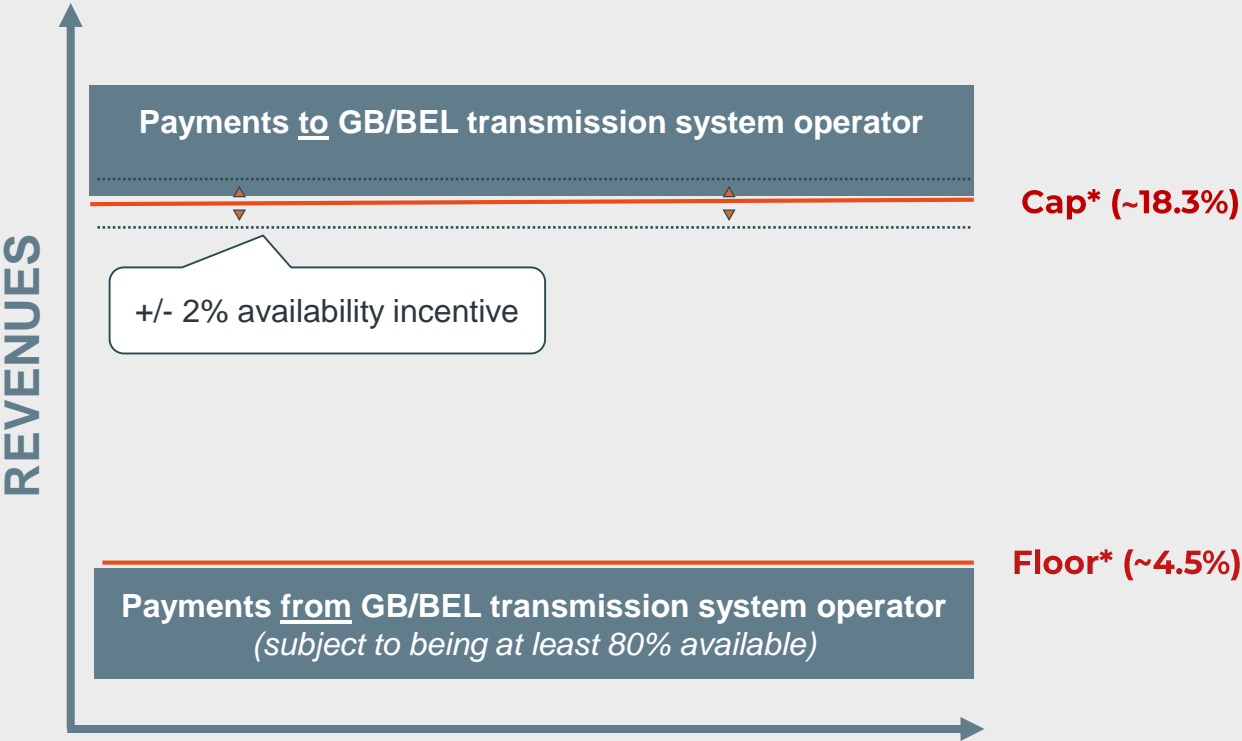
Average RoE  
**2019-2023**

**~9%-11%**

Average RoE  
**2024-2028**

**decrease of ~2%**  
compared to 2019-2023

1. CCA – Capital Cost Allocation model.  
 2. 2021 is the base year for 4th regulatory period 20204-2028 and approval of cost allowance expected in 2023.  
 3. Determination of efficiency value and sector productivity expected in 2023.



- Limited financial risk
- Profitability driven by
  - Availability of the interconnector
  - Market spread between UK and BE
- One of the highest performing asset of its kind, with an availability rate of close to 100% since operations
- Contributing to the liquidity of the Group with sizeable and sustainable dividends since start of operations in 2019

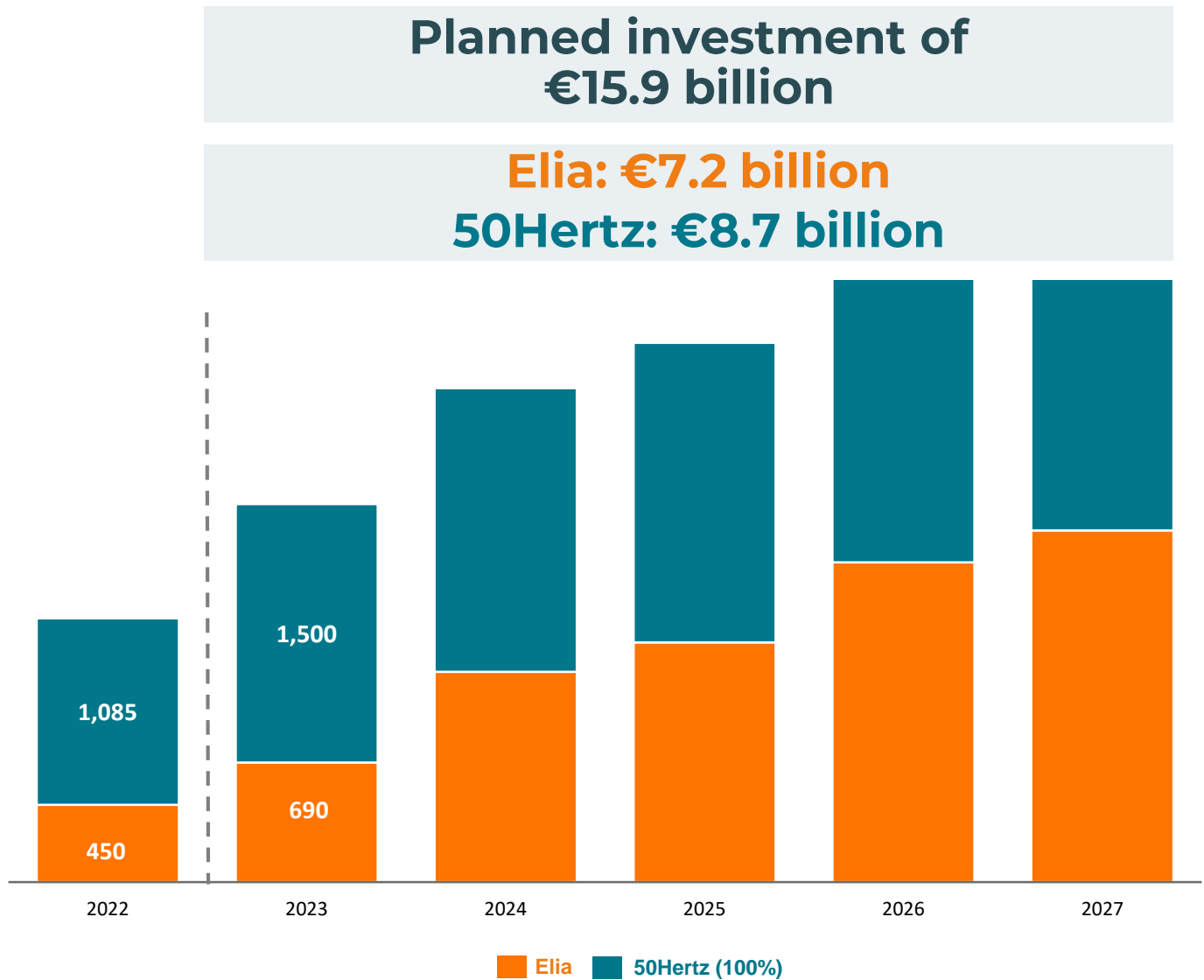


\* Based on a gearing ratio of 60% and expressed as the return on equity over the period 2019-2023

# 04.

## **Investments to decarbonise society**

# Organic growth driving value creation



**RAB growth  
~8%  
2017-2022**

**RAB growth  
~14%  
2023-2027**

**Planned investment driving  
substantial RAB growth**



# Belgium: Investment programme 2023-2027

**€7.2 billion<sup>1</sup>**  
2023-2027



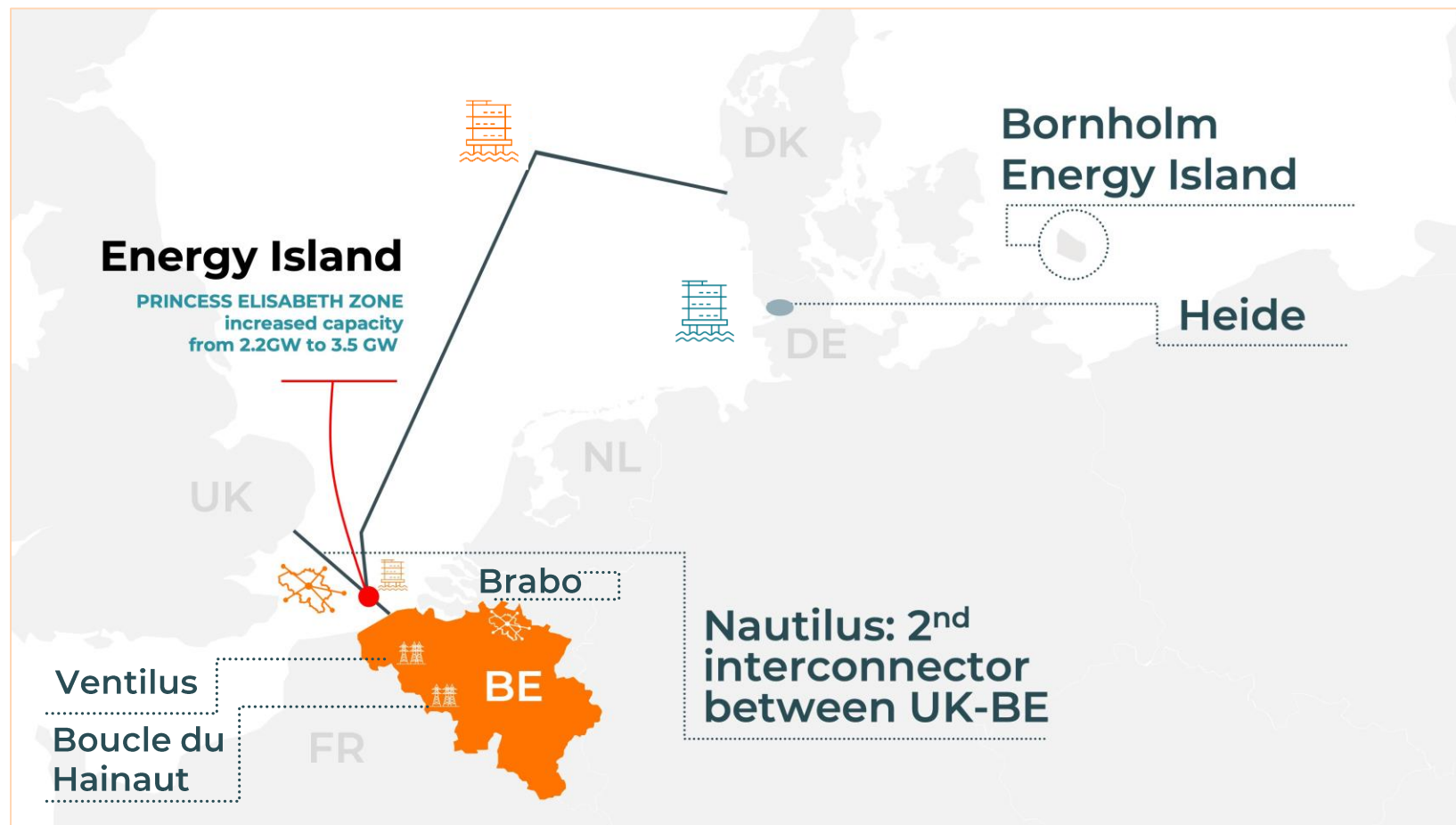
Facilitating  
offshore energy



Cross-border  
interconnection



Grid  
reinforcements



Leading to **~15% annual RAB growth**  
over the next 5 years

1. €7.2 bn Capex plan includes key new projects, ongoing projects, maintenance capex and IT investments to digitalise system operations.

# Germany: Grid expansion plan 2023-2027

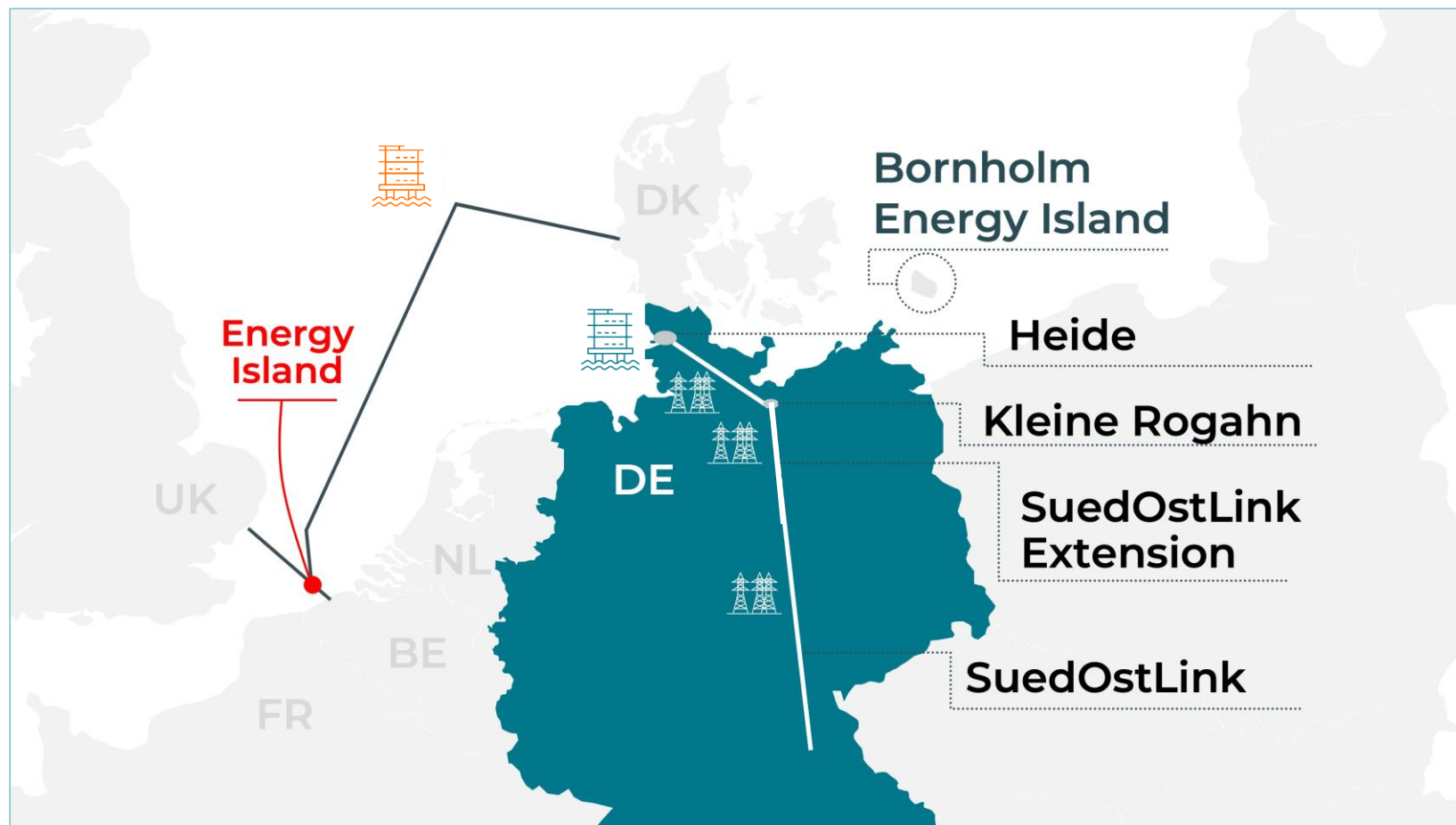
**€8.7 billion<sup>1</sup>**  
2023-2027



Offshore  
development



Onshore grid  
reinforcements



Leading to **~13% annual RAB growth**  
over the next 5 years

1. €8.7 bn Capex plan includes key new projects, ongoing projects, maintenance capex and IT investments to digitalise system operations. Numbers represent 100% of 50Hertz.

05.

**Robust financial position and  
stable cashflow**

# 2022 Elia Group

Robust financial position

## Key figures (€m)

P&L	2022	2021
Revenue	4,113.3	2,859.7
EBIT	599.4	540.1
Net profit	408.2	328.3

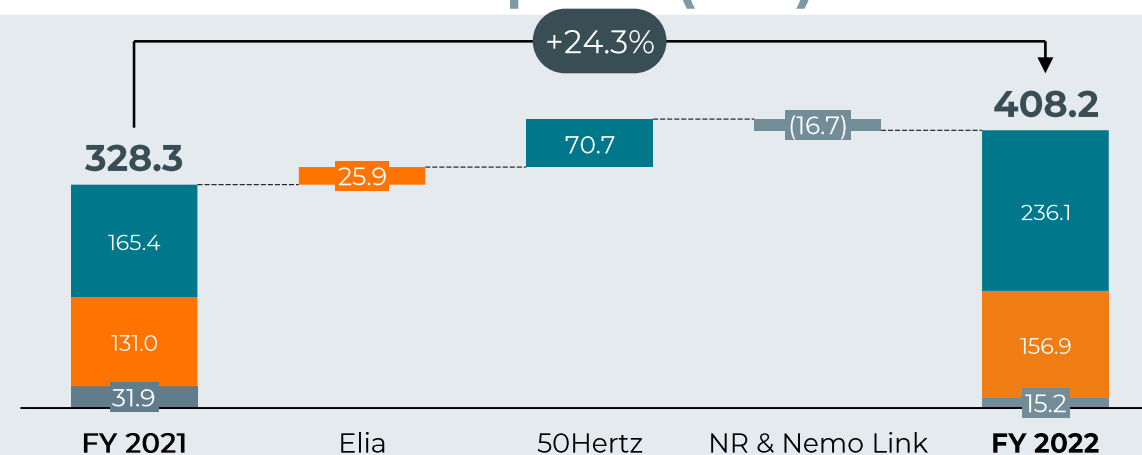
Balance Sheet	2022	2021
Total assets	20,594.3	18,144.3
Equity <sup>1</sup>	5,319.6	4,552.0
Net financial debt	4,431.6	4,886.3

ROE(adj.)<sup>2</sup>

**7.52%**

(4 bps) yoy

## Net profit (€m)



(33.1)

Non-controlling interests

(47.2)

(19.2)

Hybrid securities

(19.2)

**276.0**

**Net profit Elia share**

**341.7**

Attributable to the owners of ordinary shares

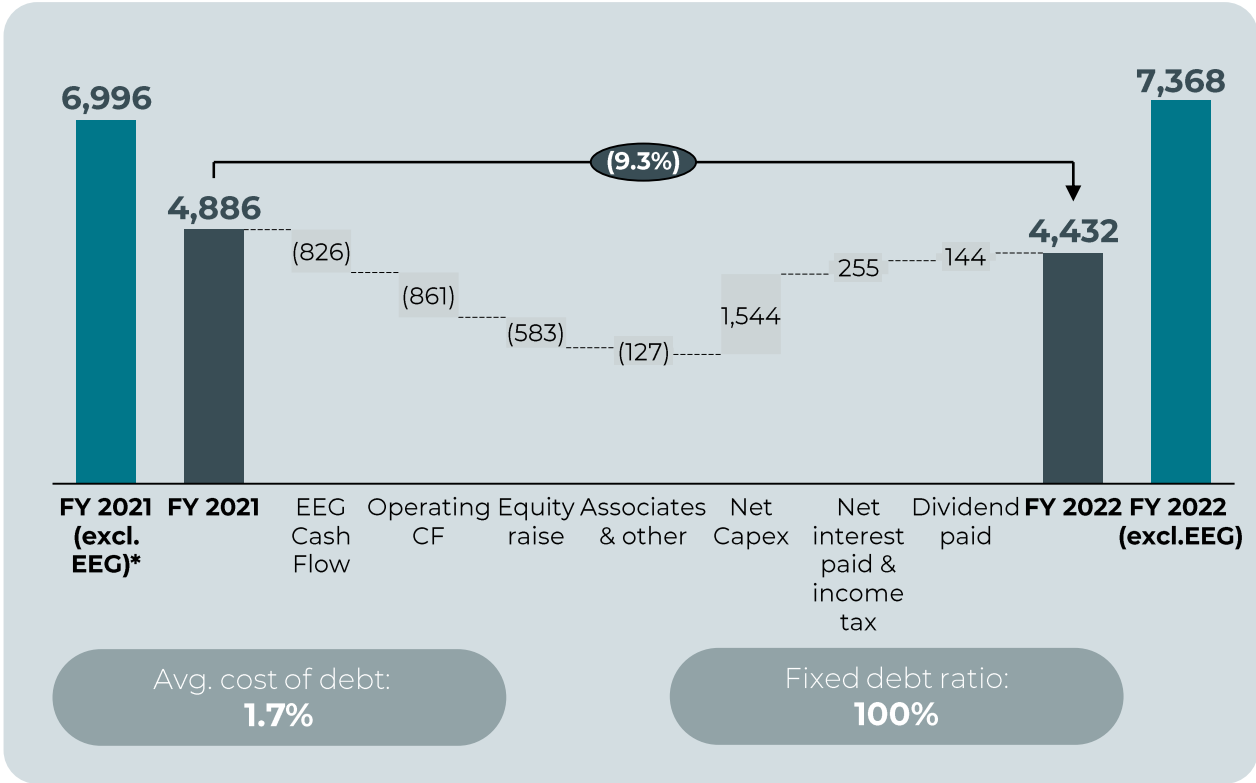
(1) Represents the equity attributable to owners of the company (including 700 m€ hybrid security).

(2) Determined as the result attributable to ordinary shareholder/equity attributable to owners of ordinary shares adjusted for the value of the future contracts (hedging reserve).

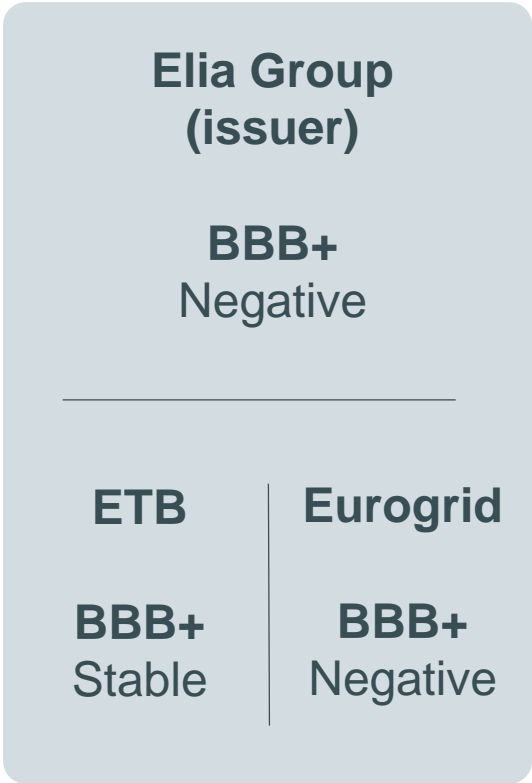
# Elia Group credit snapshot

Net debt evolution and maturity profile (issuer)

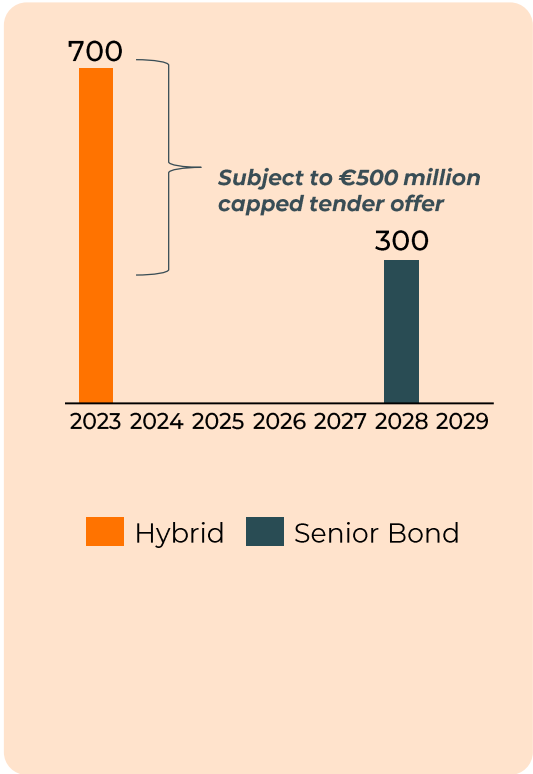
## Net Debt - Consolidated (€m)



## S&P Credit ratings



## Maturity Profile (€m) (issuer)



Net debt decrease driven by the EEG cash inflow with investment primarily financed from operating cash flow and a capital increase

(\*) EEG: Erneuerbare-Energien-Gesetz

# Elia Group – Financial strategy

## Funding policy

Funding activities of ETB and Eurogrid remain separated and independent from Elia Group SA (no intercompany financing / cash pool arrangements)

## Capital structure

Optimise the capital structure of the Group based on ETB's and Eurogrid's respective regulatory frameworks:

ETB: ~**40% equity** | **60% debt**

Eurogrid: ~**25% equity** | **75% debt**

Hybrid capital as a permanent layer of Elia Group SA/NV capital structure

## Dividend policy

Elia Group's dividend increasing with CPI index in Belgium

## Financial policy

designed to support Elia Group's strong commitment to preserving its **solid investment grade credit rating with a floor of at least BBB** (provided that both the regulatory frameworks and the rating methodology applied by the credit rating agency remain stable)



# 06.

## Transaction Overview

# Key Investment Highlights

Low risk business and predictable regulated earnings and cashflows, underpinned by a solid and transparent regulatory framework in both Belgium and Germany

Considerable organic growth opportunities with grid investments essential for the energy transition, continuity of supply and reduction of cost for consumers

Solid financial position to finance the energy transition. Sound liquidity and manageable debt level

Recent capital increase and contemplated hybrid refinancing highlight Elia Group's commitment to its strong financial policy and sound capital structure

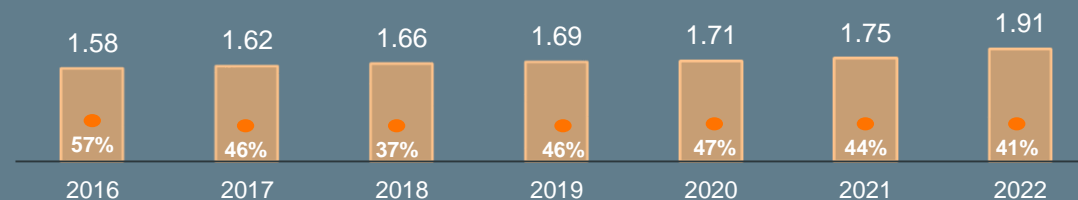
Combination of new hybrid and tender offering provide attractive opportunity to reinvest into Elia Group's hybrid capital

Elia Group steady dividend track record combined with the "dividend pusher" hybrid structure offers high coupon protection for hybrid investors

## Strong Dividend Track Record

€/share

● Pay-out ratio<sup>1</sup>



1. Based on IFRS Normalised results for 2014-2017. Based on IFRS result attributable to equity holders of ordinary shares for 2018 onwards

# Summary T&Cs of the Hybrid New Issue

<b>Issuer</b>	Elia Group SA/NV
<b>Issuer Rating</b>	BBB+ (Negative Outlook) at S&P
<b>Instrument Rating</b>	[BBB-] at S&P
<b>Expected Equity Content</b>	S&P Intermediate Equity Content (50%) until the First Reset Date
<b>Accounting Treatment</b>	IFRS Equity
<b>Ranking</b>	Direct, unsecured and subordinated obligations, senior to the share capital of the Issuer
<b>Currency / Size</b>	€500,000,000
<b>Tenor</b>	Perpetual NC 5.25
<b>Call Options</b>	3-mth par call from and including the date falling 3 months before the First Reset Date ("First Call Date") to and including [●] (Year 5.25) ("First Reset Date") and on any Interest Payment Date thereafter  Make Whole Redemption Option at any time other than the 3-mth par call period and every Interest Payment Date thereafter, at the Make-Whole Redemption Amount
<b>Interest</b>	Fixed interest rate of [●]% until the First Reset Date; thereafter interest rate resets every 5 years at 5 year €ms + Margin + relevant step-up(s); Interest payable annually in arrear on [●] in each year (each an "Interest Payment Date"), short first coupon.
<b>Step-ups</b>	25bps on [●] (Year 10.25); Additional 75bps on [●] (Year 25.25) (100bps cumulative)
<b>Optional Interest Deferral</b>	Optional deferral (in whole or in part) on any Interest Payment Date (except an Interest Payment Date on which the Securities are being redeemed) at the Issuer's sole discretion; cash cumulative and compounding
<b>Settlement of Arrears of Interest</b>	Arrears of Interest may be settled in cash (in whole or in part) at any time at the Issuer's discretion and are required to be paid (in whole only) on the first to occur of the following dates: (i) a distribution on junior or parity securities (including the Securities); (ii) redemption, repurchase, repayment, cancellation, reduction or other acquisition by the Issuer or any subsidiary of junior or parity securities (including the Securities); (iii) any Interest Payment Date in respect of which the issuer does not elect to defer all of the interest accrued in respect of the relevant Interest Period; (iv) the date on which the Securities are redeemed (other than a redemption of the securities in accordance with paragraphs (i) and (ii) above); (v) liquidation / winding-up (all subject to customary carve-outs)
<b>Special Events</b>	At any time upon a Tax Deductibility Event, Accounting Event or Rating Agency Methodology Event, at 101% prior to the First Call Date, par thereafter; At any time upon a Gross-up Event or Substantial Repurchase Event (≥75%) at par
<b>Make-Whole Redemption Rate</b>	Bund + Lower of (i) 15% of the relevant margin above the benchmark government security or (ii) 50bps
<b>Use of Proceeds</b>	General Corporate Purposes, including to refinance part of the existing EUR 700 million Fixed Rate Reset Undated Subordinated Securities issued by the Issuer on 5 <sup>th</sup> September 2018 (ISIN: BE0002597756) to be purchased in the context of a tender offer
<b>Governing Law</b>	English law (Form, denomination, title, status, subordination, issuer winding-up, prohibition of set-off, meetings of noteholders, modification and waiver under Belgian law)
<b>Listing / Documentation</b>	Luxembourg Stock Exchange (Euro MTF) / Standalone Preliminary Information Memorandum dated [●]
<b>Replacement Language</b>	Intention based, with customary carve-outs

Note: The above is a summary of the terms of the hybrid offering and should be read in conjunction with Terms and Conditions included in the Preliminary Information Memorandum dated [●]. Capitalized terms shall have the meaning given to them in the Terms and Conditions.

# Summary of the Liability Management Exercise

<b>Transaction Structure</b>	Cash Tender Offer in conjunction with New Hybrid Issuance
<b>Issuer</b>	Elia Group SA
<b>Rationale</b>	The purpose of the Offer and the planned issuance of New Securities is, amongst other things, to proactively manage the Offeror's layer of hybrid capital. The Offer provides holders with the opportunity to sell their current holdings in the Securities ahead of the upcoming first call date and to subscribe to the New Securities
<b>Maximum Tender Amount</b>	€500,000,000 in aggregate principal amount
<b>Existing Notes</b>	€700mn 2.75% PerpNCSep-2023
<b>Purchase Price</b>	100.00 per cent.
<b>Priority Allocation in the New Notes</b>	When considering allocation of the New Securities, the Offeror may give preference to those Holders that, prior to such allocation, have validly tendered or have given a firm intention to any Dealer Manager that they intend to tender their Securities for purchase pursuant to the Offer
<b>Expiration Deadline</b>	5:00 p.m., CET on 14 March 2023
<b>Bookrunners and Dealer Managers</b>	BNP Paribas, Citigroup, NatWest Markets
<b>Tender Agent</b>	Kroll, Tender Offer Website: <a href="https://deals.is.kroll.com/elia">https://deals.is.kroll.com/elia</a>

Note: The above is a summary of the key terms of the tender offer and should be read in conjunction with the Tender Offer Memorandum



# Glossary

<b>RAB</b>	Regulated Asset Base
<b>Leverage</b>	Ratio between financial debt and total equity (including Hybrid and Non-controlling interest)
<b>Net debt</b>	Difference between Elia Group debt (long and short term) and cash & cash equivalents Hybrid is not included in the net debt as accounted under equity according to IFRS requirements
<b>Net profit Elia share</b>	Net profit attributable to the ordinary shareholders Hence this is post deduction of NCI and coupon attributable to hybrid securities holders
<b>Adjusted items</b>	<p>Adjusted items are those items that are considered by management not to relate to items in the ordinary course of activities of the Group. They are presented separately as they are important for the understanding of users of the consolidated financial statements of the performance of the Group and this compared to the returns defined in the regulatory frame-works applicable to the Group and its subsidiaries.</p> <p>Adjusted items relate to:</p> <ul style="list-style-type: none"><li>• Income and expenses resulting from a single material transaction not linked to current business activities (e.g. change in control in a subsidiary)</li><li>• changes to the measurement of contingent considerations in the context of business combinations</li><li>• Restructuring costs linked to the corporate reorganisation of the Group (i.e. reorganisation project to isolate and ring-fence the regulated activities of Elia in Belgium from the non-regulated activities and regulated activities outside Belgium)</li></ul>
<b>Adjusted net profit</b>	Adjusted net profit is defined as net profit excluding the adjusted items
<b>RAB Elia Group</b>	Includes both the RAB of Elia Transmission and 50Hertz Transmission. RAB Germany presented at 80%
<b>RoE (adj.)</b>	Ratio between Net profit attributable to ordinary shareholders and equity attributable to ordinary shareholders adjusted for the value of the future contracts (hedging reserve). The return on equity is adjusted to exclude the accounting impact of hybrid securities in IFRS (i.e. exclude the hybrid security from equity and consider the interest costs as part of comprehensive income). As from 2021, it also excludes the effect of hedge accounting related to the future contracts entered into by 50Hertz to hedge the risk of fluctuations in the expected amount of grid losses. The RoE provides an indication of the ability of the Group to generate profits relative to its invested equity

# Thank You!

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